TrustArc

The Privacy Leader's Roadmap: First 100 Days at a Glance

A timeline of critical phases and actionable steps for privacy leaders to build a foundation of trust, compliance, and innovation.



"Your strategic path to privacy leadership success."

START Phase 1 Assessment & Orientation (Days 1–30) OBJECTIVE Understand the organization, assess its privacy posture, and establish yourself as a trusted advisor. KEY ACTIONS Organizational Onboarding: • Meet executive leadership, department heads, and business unit leaders.

- Review the organization's mission, structure, and privacy-related goals.

Cultural Assessment:

- Evaluate privacy awareness and employee readiness for change.
- Identify privacy champions in each department.

Program Review:

- Audit existing privacy policies, Records of Processing Activities (ROPA), and Data Protection Impact Assessments (DPIAs).
- Review incident response plans and third-party risk processes.

Technology Review:

• Identify tools used for data governance, consent management, DSRs, and risk analysis.

Data Mapping and Inventory:

• Map high-risk data, assess retention and deletion policies, and identify gaps.

"Focus on building relationships and positioning yourself as a strategic partner."



Phase 2 Strategy Development (Days 31–60)

OBJECTIVE

Develop a clear roadmap that aligns privacy goals with business objectives.

KEY ACTIONS

- 1. Conduct a Gap Analysis:
 - Identify gaps in compliance, technology, and cross-border data transfers.
- 2. Create a Risk Register:
 - Catalog privacy risks by likelihood and impact.
 - Prioritize high-impact risks and outline mitigation strategies.

3. Align Privacy Goals with Business Objectives:

- Partner with executives to ensure privacy initiatives align with growth and trust-building.

- 4. Update Privacy Governance Models:
 - Propose a Privacy Steering Committee.
 - Define roles and responsibilities for privacy across departments.

5. Develop a Privacy Roadmap:

- Short-term priorities: compliance fixes and risk reduction.
- Long-term priorities: culture building and scalable tools.



"Frame privacy as a strategic advantage, not just a compliance necessity."

Phase 3

Implementation (Days 61–100)

OBJECTIVE

Execute your roadmap and establish scalable operational processes.

KEY ACTIONS

1. Roll Out Policies and Training:

- Update data privacy policies, incident response plans, and retention policies.
- Launch tailored, role-based privacy training programs for employees.

2. Enhance Technology:

- Implement or upgrade tools for consent management, data mapping, and automated DSRs.

3. Strengthen Third-Party Management:

- Update vendor contracts with privacy clauses.
- Conduct third-party risk assessments.

4. Test Incident Response Plans:

- Conduct tabletop exercises to test breach response and notification workflows.

5. Foster a Privacy-First Culture:

- Collaborate with HR to integrate privacy into company values.
- Share success stories to inspire ongoing engagement.



"Demonstrate tangible results to build momentum and trust."

Milestones by Day 100

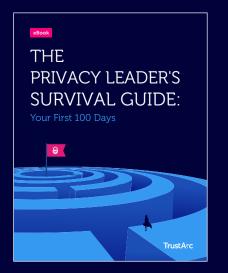
Milestones Checklist



mankahanai va accacamant

completed
Privacy roadmap created and approved
Key initiatives implemented (e.g., updated policies, tools)
Privacy-first culture initiatives launched
Executive and stakeholder buy-in achieved

"Privacy isn't a cost; it's a competitive advantage. Lead with confidence!"



The Privacy Leader's Survival Guide: Your First 100 Days

